



**HEARTH
& HOME**
REALTY INC.
BROKERAGE



Est. 1989

MONTH	ACTIVES (AT END)	UNITS SOLD	AVERAGE	MEDIAN	AVERAGE	DAYS	RATIO
JANUARY	560	189	\$321,856.00	\$351,691.00	50	96.0%	
FEBRUARY	643	250	\$326,952.00	\$347,771.00	45	97.0%	
MARCH	732	280	\$319,148.00	\$345,752.00	42	97.0%	
APRIL	839	356	\$326,219.00	\$351,203.00	41	97.0%	
MAY	914	363	\$330,842.00	\$362,365.00	39	98.0%	
JUNE	873	350	\$326,683.00	\$354,864.00	41	97.0%	
JULY	819	310	\$296,311.00	\$333,237.00	45	96.0%	
AUGUST	783	229	\$316,455.00	\$367,259.00	47	97.0%	
SEPTEMBER	874	248	\$320,241.00	\$370,479.00	48	96.0%	
OCTOBER	918	217	\$303,272.00	\$322,088.00	44	92.0%	
NOVEMBER	840	148	\$291,814.00	\$317,804.00	56	92.0%	
DECEMBER	641	100	\$291,152.00	\$296,308.00	62	92.0%	
AVERAGES	786	253	\$314,245.42	\$343,401.75	47	95.6%	
TOTAL		3,040					