



**HEARTH
& HOME**
REALTY INC.
BROKERAGE



MONTH	ACTIVES (AT END)	UNITS SOLD	AVERAGE	MEDIAN	AVERAGE	DAYS	RATIO
JANUARY	546	186	\$294,129	\$326,286	50	95.0%	
FEBRUARY	572	293	\$306,730	\$339,644	43	97.0%	
MARCH	640	338	\$303,385	\$337,226	36	98.0%	
APRIL	710	345	\$306,487	\$333,654	35	96.0%	
MAY	699	405	\$304,913	\$329,801	34	97.0%	
JUNE	677	358	\$302,860	\$328,218	33	97.0%	
JULY	639	333	\$297,142	\$318,928	42	97.0%	
AUGUST	633	287	\$312,018	\$350,258	41	97.0%	
SEPTEMBER	700	254	\$310,804	\$329,416	40	97.0%	
OCTOBER	679	289	\$326,928	\$368,268	45	97.0%	
NOVEMBER	580	258	\$305,506	\$331,412	51	96.0%	
DECEMBER	412	150	\$279,800	\$307,891	55	96.0%	
AVERAGES	624	291	\$304,225.17	\$333,416.83	42	96.7%	
TOTAL		3,496					